

# Navigating a Career in Logistics & Supply Chain Industry

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**Mwesigye Pascal**  
**Distribution Network manager - Stunited**  
**(Over 25 Yrs of Experience in Logistics & Supply Chain Management)**

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Agenda

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# Agenda

## **Purpose and Objectives of the Webinar**

- Understanding of logistics, supply chains, and current trends
- Challenges and Opportunities in logistics and supply chains
- Opportunities for students and graduate job seekers
- Share key resources, tips, and sites for job seekers in various sector
- Conduct a Q&A session
- Conclude the webinar

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Logistics & Supply  
Chain  
Management

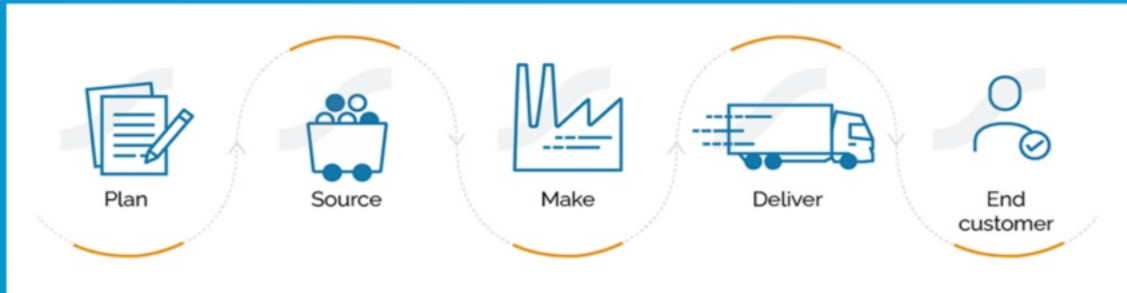
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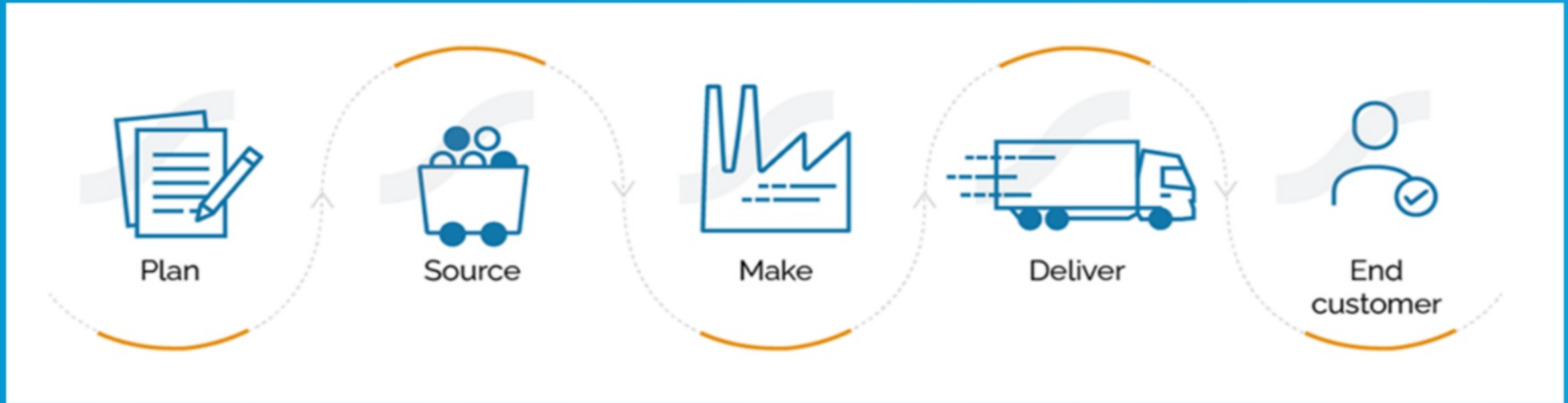


# Logistics & Supply Chain Management

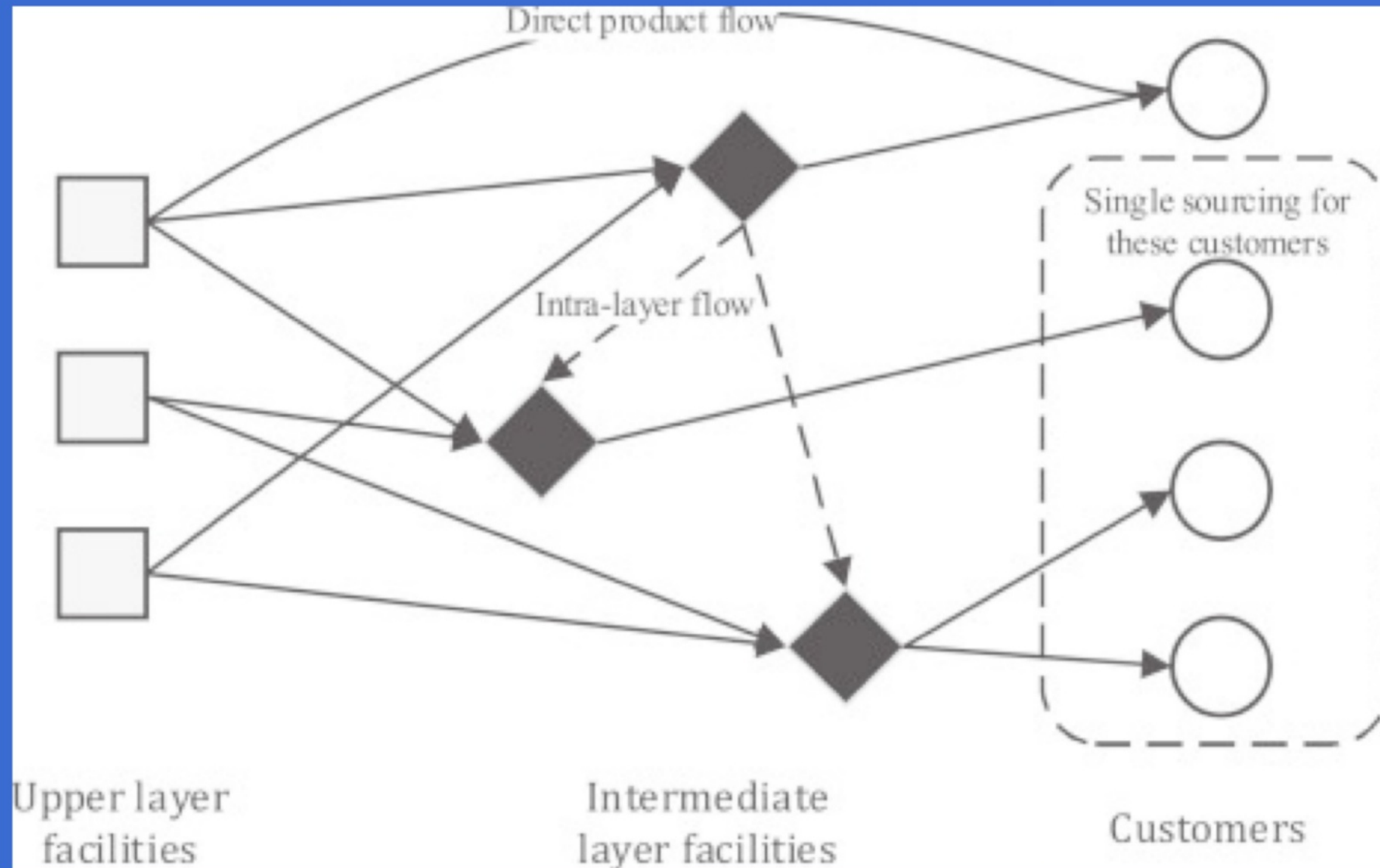
Layer  
Transformation



# Logistics & Supply Chain Management



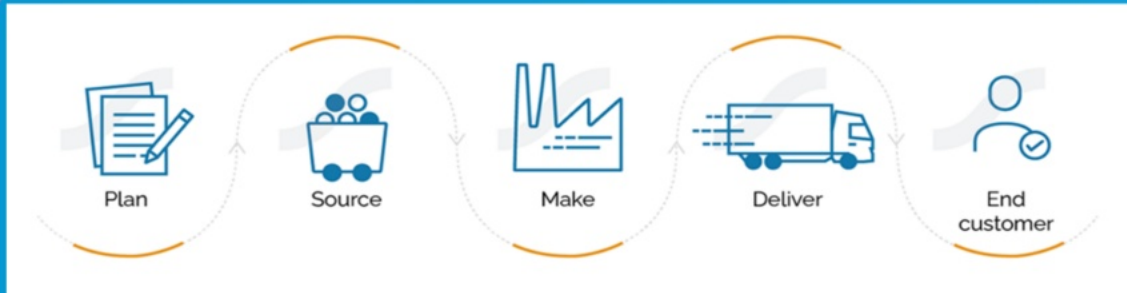
# Layer transformation





# Logistics & Supply Chain Management

Layer  
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## Current trends

There are 205,380 logistics companies in UK.  
Contributing (£478.3bn)10% of UK's GDP in 2020

Technology in the  
industry

Oppurtunities

# Technology in the industry.

- Use of robotics at Amazon
- Predictive analytics
- Deep machine learning



## Current trends

There are 205,380 logistics companies in UK.  
Contributing (£478.3bn)10% of UK's GDP in 2020

Technology in the  
industry

Oppurtunities

## Job Opportunities

- Picking and packing (Approx £21 - 24)
- Loading and unloading trucks (Approx £28 - 34K)
- Sorting and transporting goods (Approx £21 - 25K)
- Product Inspector (Approx £29 - 51K )
- Warehousing and inventory management (Approx £29 - 31K)
- Commercial analyst (Approx £39 - 45K)
- Robotics Technician /Engineer (Approx £30 - 35K)
- Robotics Applications Engineer (Approx £38 - 42K)
- Robotics Data Scientist (Approx £52- 57K)

## Current trends

There are 205,380 logistics companies in UK.  
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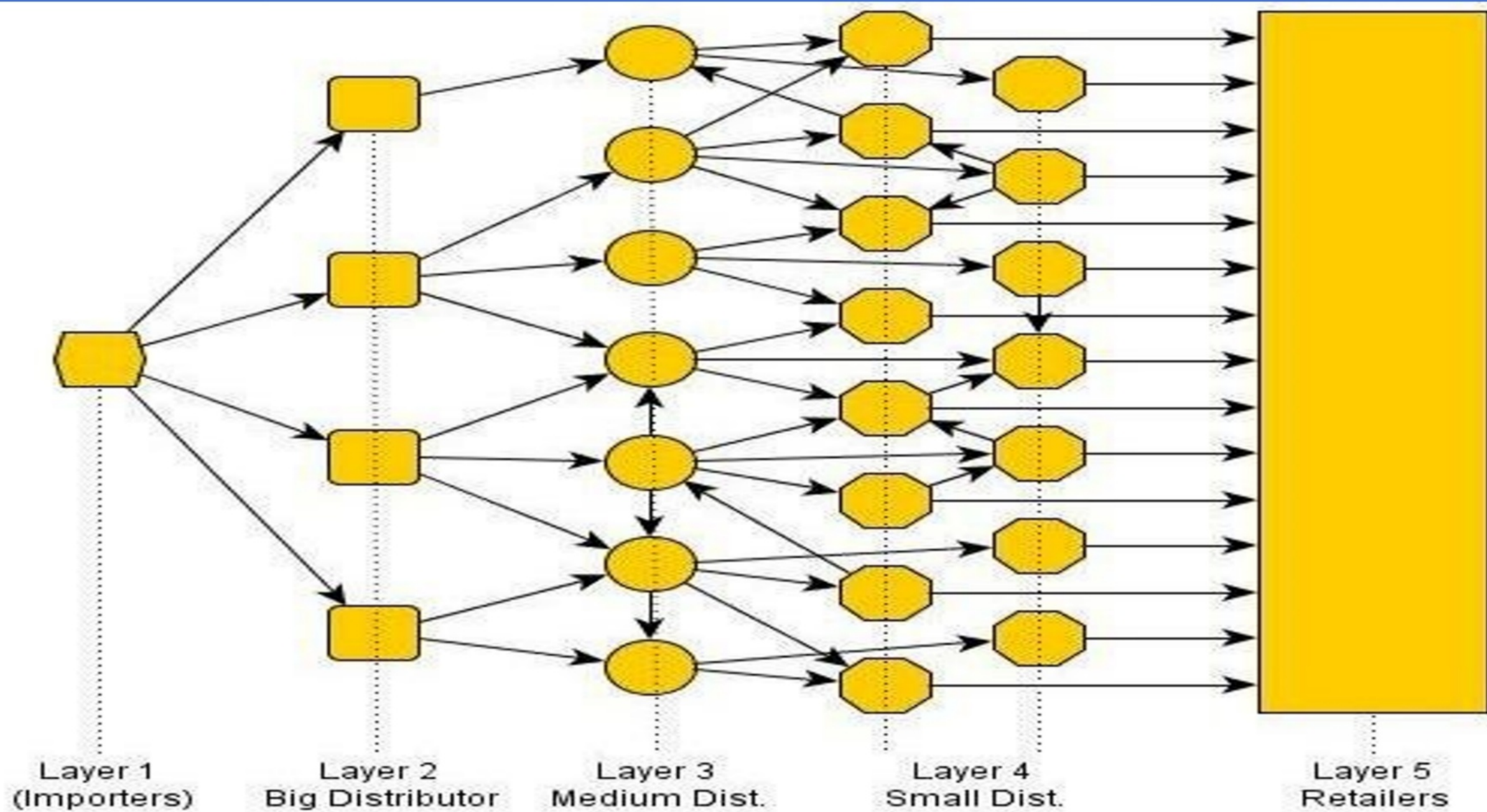
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# Distribution Network

Supply Chain  
Networks

**Example:**  
HelloFresh Supply  
Chain Transformation  
and its opportunities



# Distribution Network

Supply Chain  
Networks

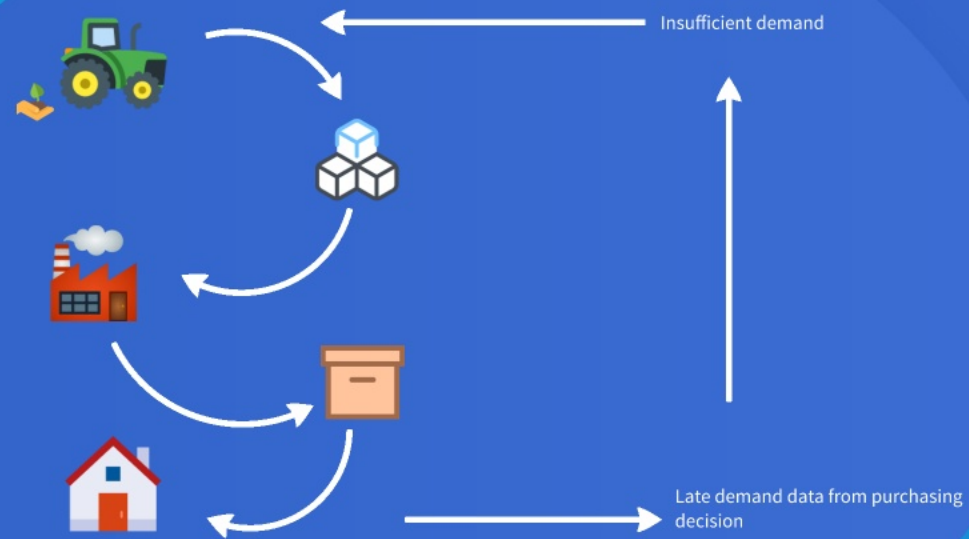
**Example:**  
HelloFresh Supply  
Chain Transformation  
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**Example:**  
**HelloFresh** Supply Chain  
Transformation and its  
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Hellofresh Supply  
Chain

Traditional Supply  
Chain

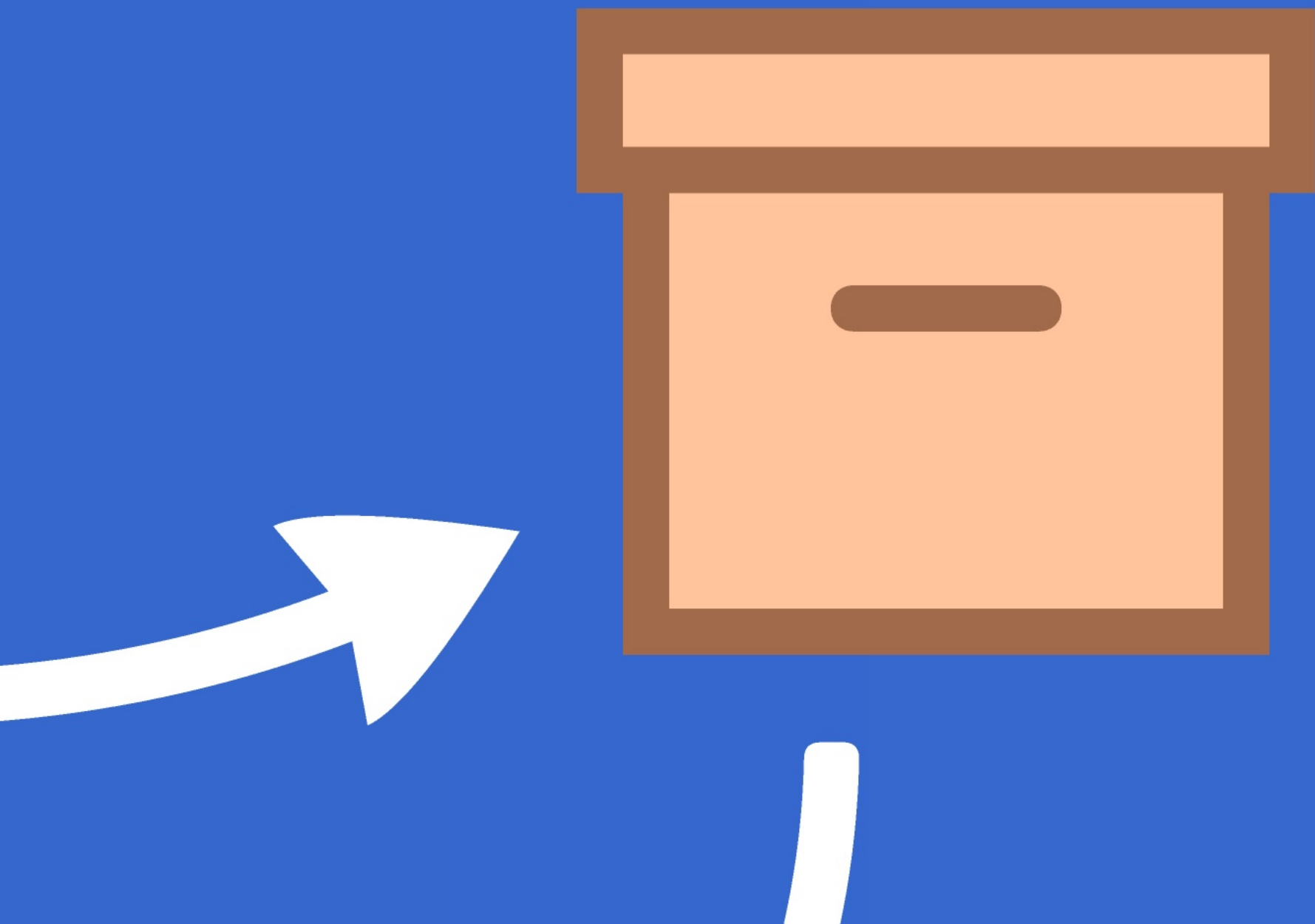
## Traditional Supply Chain

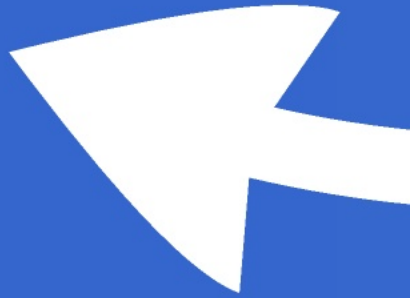




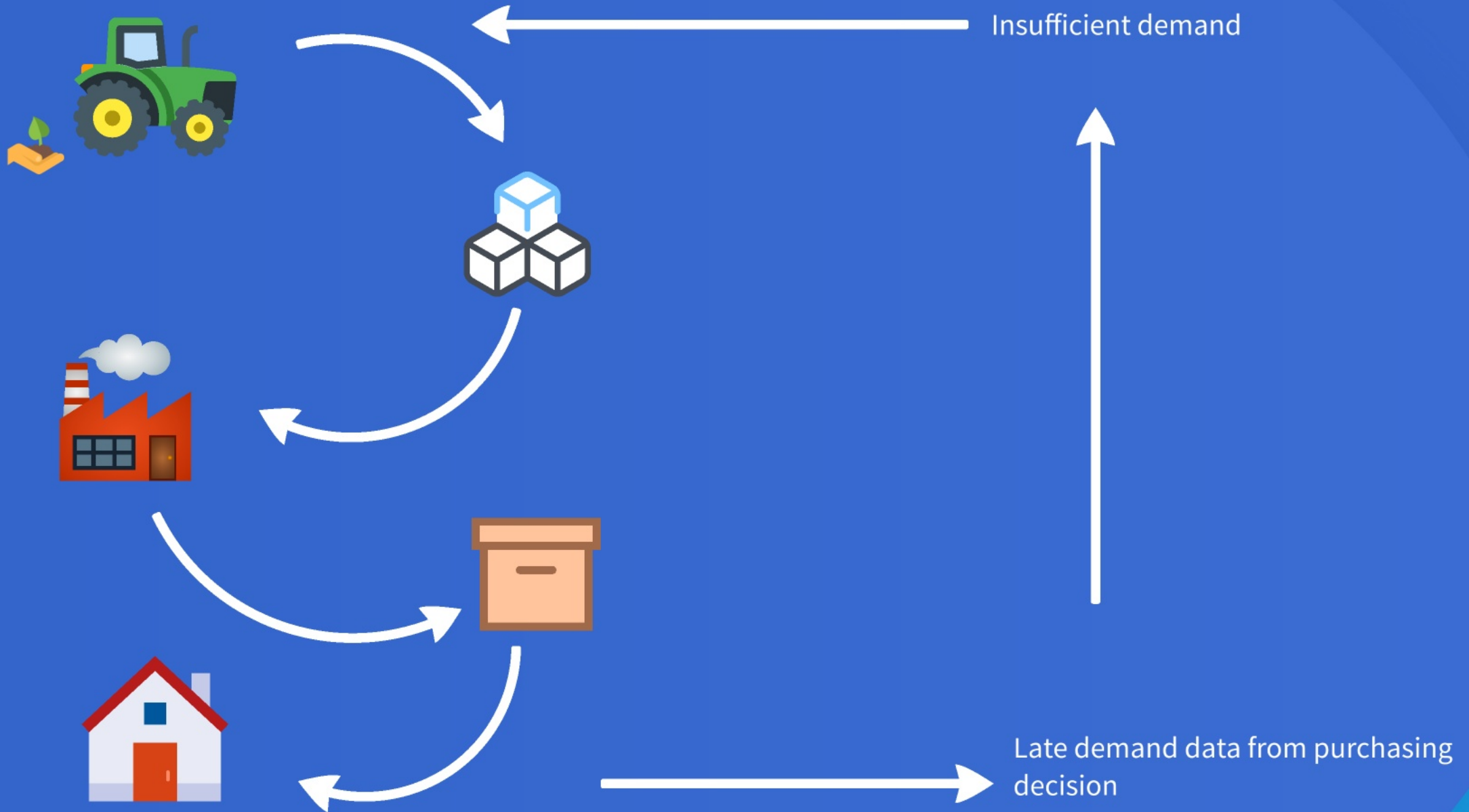








# Traditional Supply Chain

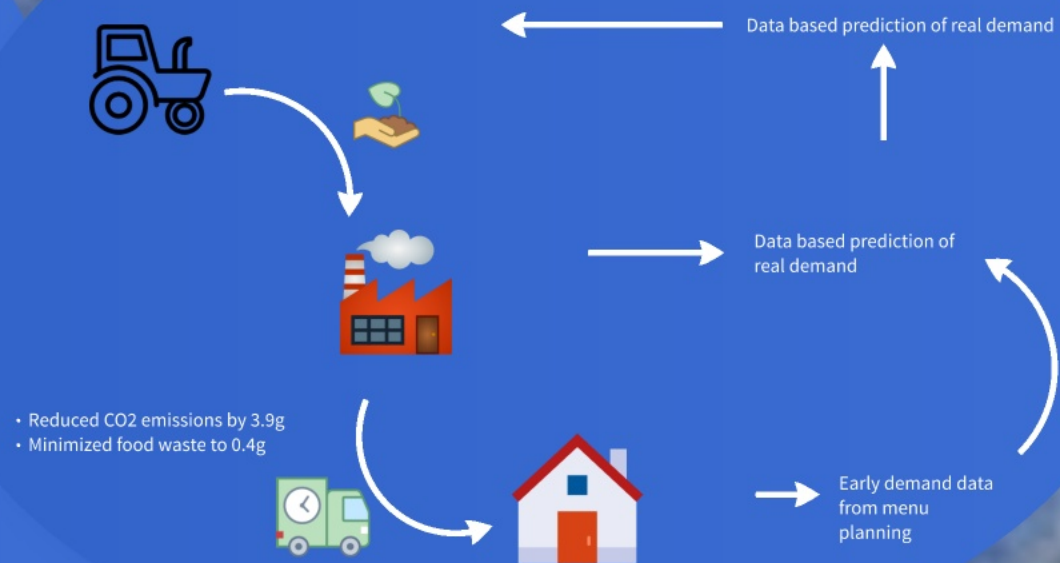


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**HelloFresh** Supply Chain  
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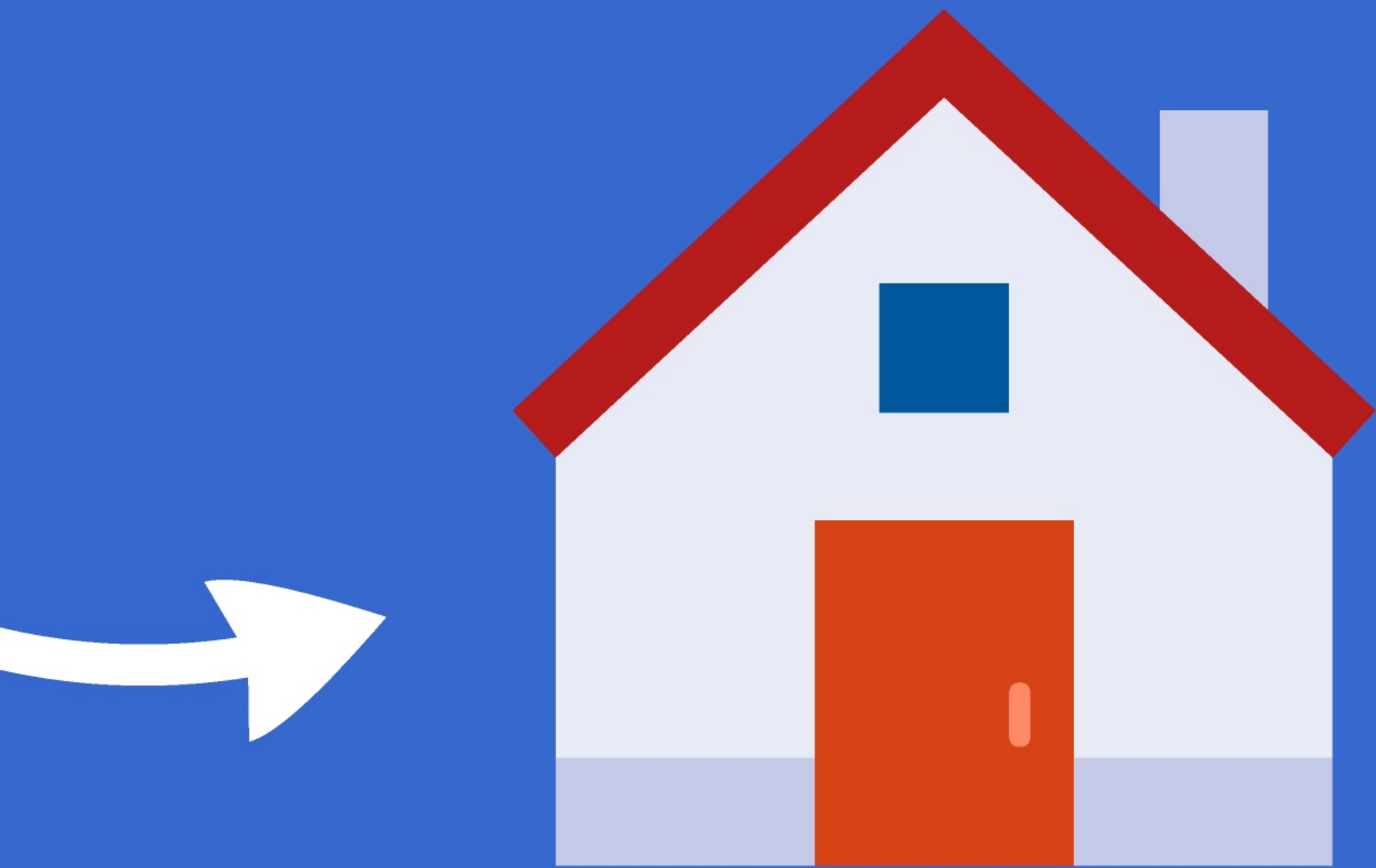
Traditional Supply  
Chain

## Hellofresh Supply Chain











Data based prediction of real demand

Data based prediction of  
real demand

Early demand data  
from menu  
planning

- Reduced CO2 emissions by 3.9g
- Minimized food waste to 0.4g

**Example:**  
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## **Jobs at Layer 1 in a Supply chain:-**

Importation:

- Procurement manger (Approx £55-60K)
- Sourcing officer(Approx £35-45K)
- Product Researcher (Approx £25-35K)

## Layer 2 : Big distributors:

- Jobs at AMZON,UPS,DHL
- John lewis, FedEx.
- Wincanton, Gxo.
- Kuehne + Nagel one of the largest and oldest in the world.
- Big warehouses



# Layer 3 and 4 : Small distributors

- SME Companies
- Small transport companies
- UBER Eats
- Small warehouses
- Private delivery drivers



# Layer 5 : Retailers

- Supermarkets
- Retail Shops, Cafe's.
- Outlets.



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**Opportunities from the  
different approaches of  
Supply chains.**

Lean Management

JIT & JIC

Reverse Logistics

## **Lean is a management philosophy (Waste elimination) :-**

- Lean Managers (Approx £40 - 45K)
- Lean Consultants (Approx £50 - 55K)
- Lean Coach for Continuous Improvement (Approx £40 - 45K)
- Lean Project Managers (Approx £38 - 50K)





**Opportunities from the  
different approaches of  
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Lean Management

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# Just In Time & Just In Case :- Manufacturing Philosophy





**Opportunities from the  
different approaches of  
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Lean Management

JIT & JIC

Reverse Logistics

# Reverse logistics.

- Inventory management.
- Transportation.
- Warehousing.
- Demand forecasting.



# Reverse Logistics

- Reverse Logistics Manager (Approx £ 42 - 47K)
- Reverse Logistics Coordinator (Approx £ 41 - 47K)
- Returns Processor (Approx £ 26 - 38K)
- Repair and Refurbishment Technician (Approx £ 32 - 37K)
- Asset Recovery Specialist (Approx £ 26 - 37K)
- Reverse Logistics Data Analyst (Approx £ 47- 51K)

## **What Companies to look out for as job seekers...**

- Amazon, Asos; a leading online fashion retailer,**
- John Lewis, a department store chain**
- M&S a leading food and clothing retailer in the UK**
- Tesco a leading supermarket chain in the UK**



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The background features a complex network of white lines connecting various nodes, some of which are highlighted with glowing orange and blue circles. This network pattern is overlaid on a dark blue background with a bokeh effect of out-of-focus light spots.

# **Challenges in supply chain globally**

## Challenges

- **Geo-Politics: West Vs the East. EU,AU**
- **Economics: Economic war , America's economic war of US and China**
- **Effects of Covid 19: shortages of inputs, job lay offs, shortages of workers loss to covid**
- **Low global demand of goods and services**
- **Failure to meet customer needs**
- **Closures of companies due to low sales**
- **Image problems of warehouses**
- **sustainability**
- **Cybersecurity increase with more complex networks.**



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# **Challenges in supply chain globally**

Challenges

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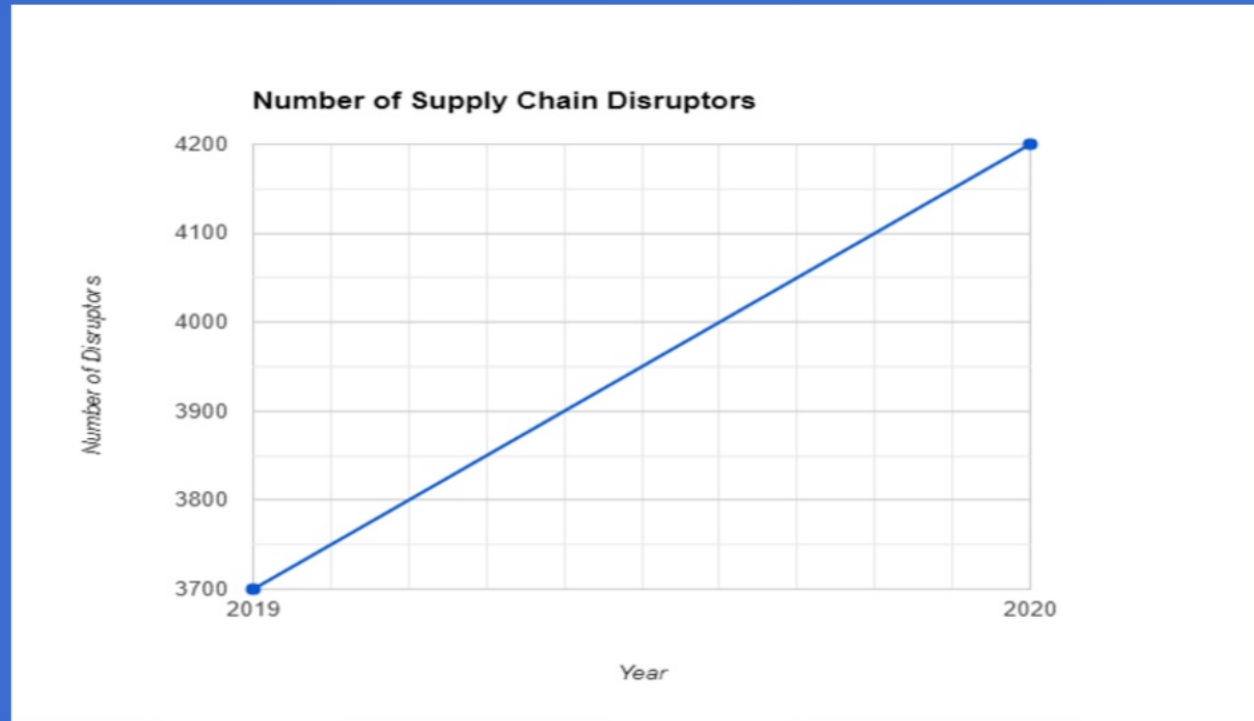
Disruptions

Adaptations

**Opprtunities Created**

Opportunities arising  
from Challenges of  
supply chains

Oppurtunities that  
have doubled



"18 Stunning Supply Chain statistics(2023): FActs, Figures and Trends" by Zippia (2023).

Disruptions

Adaptations

**Opprtunities Created**

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Oppurtunities that  
have doubled

- **Flexibility in work schedules an important factor in applying for or accepting a job offer.**
- **Remote working from home.**
- **Taking up a side job**
- **Increased online services**

Disruptions

Adaptations

**Opprtunities Created**

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Oppurtunities that  
have doubled

- **The UK logistics market size reached US\$ 478.3 Billion in 2020**
- **Expected to reach US\$ 689.2 Billion by 2028 : Rapid growth of new markets.**
- **Sharp raise in demand for warehousing**
- **Warehouse Management Systems (WMS).**
- **Technology advancement for increased efficiency and transparency**
- **Logistics and supply chain network are a thing to reckon with because it offer endless jobs as shown above**



Disruptions

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# **SOLUTIONS and STRATEGIES to Job seekers**

Networking

Useful Job Links

Tips on navigating  
the career path

Key take aways

THINGS TO LOOK  
OUT FOR AS JOB  
SEEKER IN THE  
INDUSTRY

SKILLS EMPLOYERS  
LOOKOUT FOR

## **Networking - Local Community events hapenning every Year.**

**For example.**

- 1. NNBN Monthly Network Meeting – November, At the Business Room, Northampton.**
- 2. The Business Room - Northampton, Month of November**
- 3. BusComm Wellingborough Business Networking Meeting - Face-to-face  
Venue: Month of November**
- 4. Northampton Business Expo, brings together businesses .**
- 5. Northampton Chamber of Commerce Annual Business Awards – Usually November.**
- 6. The Retail Supply Chain & Logistics Expo - Retail Supply Chain & Logistics Expo,  
27th & 28th of February 2024**

**Check out more on Eventbrite on Google**



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## Navigating the career path

Tips :-

- Networking
- Trade, social groups.

Events :-

- The london Excel business event.
- Northampton university Logistics and supply chain event.
- Acquire more skills in LSCM.
- AI, Block chain, Cloud, Quantum computing.

## Experience based job roles.

- Entry-level positions (e.g., warehouse worker, truck driver, customer service representative)
- Mid-level positions (e.g., logistics manager, transportation manager, supply chain analyst)
- Senior management positions (e.g., chief logistics officer, chief supply chain officer, vice president of operations)
- Skills and qualifications required for each career path
- Opportunities for advancement and career growth

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## THINGS TO LOOK OUT FOR AS JOB SEEKER IN THE INDUSTRY

- Look for Companies with Good reputation,  
Check for the history, Image, aspirations, Values, goals, mission and objective.
- Look at their modern slavery and exploitation records.  
workers policy and their ranking in the market.
- Look at their Carbon emissions and environmental sustainability policy
- Visit their website on google or use Chatbot searches.

**N.B: Good Employers usually have good scores on these parameters.**





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## Hard skills

Knowledge of logistics and supply chain principles and practices

Experience with relevant software and technologies, such as ERP, CRM, and transportation/Fleet management systems

Analytical and problem-solving skills

Strong communication and interpersonal skills

Ability to work independently and as part of a team

So where do you stand out ?



## Soft skills

- Problem-solving skills in Production, Transport and distribution and retail.

- Decision-making skills.

- Critical thinking

- Communication skills

- Teamwork skills

- Leadership skills

- Customer service skills

- Adaptability and resilience

Note: How you demonstrate your work experience, values, motivating factors, passion and interest

**SOLUTIONS and  
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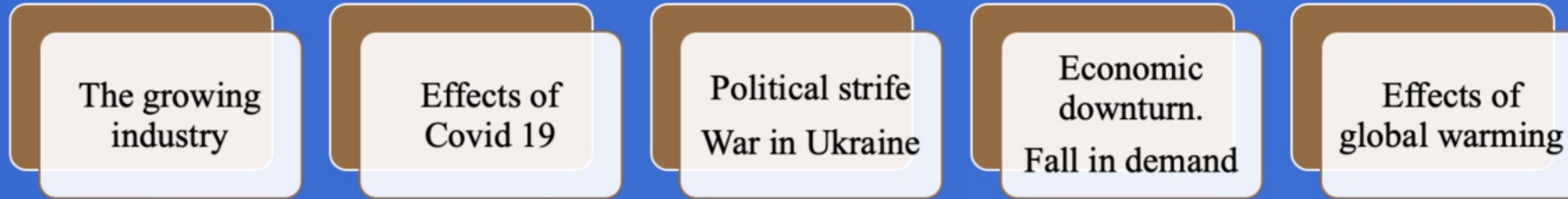
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## Key Take Aways



- **Positioning to Take opportunities**
- **Increased jobs: Managerial, supervisory, consultancy**
- **Increasing complexity of supply chains creates even more role to apply for.**
- **These disruptions =buffer /safety stock =Warehouses= more Jobs**



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[www.Linkedin.com](http://www.Linkedin.com)

[www.Indeed.com](http://www.Indeed.com)

<https://www.maersk.com/logistics-solutions>

<https://www.dpdlocal-online.co.uk/services>

<https://www.dpdlocal-online.co.uk/jobs>

<https://generationlogistics.org/opportunities/graduate-leadership-development-programme/> ([The DHL Recruitment Website](#))

<https://www.statista.com/statistics/943517/logistics-industry-global-cagr/>



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**QnA**



**Next Steps**



**Feedback**

References

## References:

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<https://www.ibm.com/supply-chain?p1=Search&p4=43700075222129433&p5=e&gclsrc=dsc>

Govindan, Kannan; Fattahi, Mohammad; Keyvanshokoo, Esmaeil European journal of operational research, 2017, Vol.263 (1), p.108-141



Contact us @Stunited.org

***Thank  
you!***



**QnA**



**Next Steps**



**Feedback**

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**Job Skills  
Training**

**Thank You!**

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**Query**

# Resources and Further Learning

## Recommended Online Learning Platform



**[www.jobskillstraining.org](http://www.jobskillstraining.org)**

- Explore a Range of Online Courses
- Specialized Big Data Analytics Courses Available
- Certifications and Practical Learning Modules
- Advance Your Skills in Data Analytics and Storytelling

### **Enhance Your Skills, Empower Your Future**

Technical skills

Soft skills

Business skills

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Learn from Experts

Access Resources

Develop Skills

Earn Rewards

**Sign Up!**

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**Job Skills  
Training**

**Thank You!**

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Products, Benefits & Personal  
Branding!**

The diagram features a large central blue oval containing the text 'Stunted Products, Benefits & Personal Branding!'. To the right of this central oval, three smaller blue circles are arranged vertically. Each circle contains one of the three components mentioned in the central text: 'Products & Services' at the top, 'Benefits' in the middle, and 'Personal Branding' at the bottom. The entire graphic is set against a light blue background with a darker blue abstract shape on the left side.

**Products &  
Services**

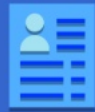
**Benefits**

**Personal  
Branding**

# Stunited CIC

helps international students navigate the challenges of studying and living in the UK.

## Products & Services



Personal Branding & Resume Building



LinkedIn Profile Optimisation



Job Search Support



Cultural Integration

**Stunted  
Products, Benefits & Personal  
Branding!**

**Products &  
Services**

**Benefits**

**Personal  
Branding**

# Benefits of using Stunited

- Connect with other students who have similar academic strengths and weaknesses.
  - Find tutors and mentors who can help you with your studies.
    - Get help with assignments and projects.
    - Form study groups and collaborate on projects.
- Find jobs, internships, and other opportunities related to your field of study.
  - Stay up-to-date on the latest news and events in the academic world.

**Stunted  
Products, Benefits & Personal  
Branding!**

**Products &  
Services**

**Benefits**

**Personal  
Branding**

# **Personal Branding and Social Profile optimization with Modern AI CV**

**Rebrand your Portfolio & Get Yourself ready for the Data  
Analysis Dominated Job Market...**



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**+44 1604 328 800**

**Call Us after the Webinar Ends!**

**Stunted  
Products, Benefits & Personal  
Branding!**

**Products &  
Services**

**Benefits**

**Personal  
Branding**



**Job Skills  
Training**

**Thank You!**

**Stunited**

**Query**

**Feel free to ask any Query to us related to our  
Discussion**

**Get in Touch!**



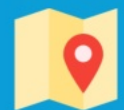
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Northampton NN3 2HF, UK**



**Job Skills  
Training**

**Thank You!**

**Stunited**

**Query**



# THANK YOU!

## FOR PARTICIPATING

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**Job Skills  
Training**

**Thank You!**

**Stunited**

**Query**

# Navigating a Career in Logistics & Supply Chain Industry

Agenda

Current trends

Opportunities  
based on  
Networks

Logistics & Supply  
Chain  
Management

Distribution  
Network

Q/A - Feedback

SOLUTIONS and  
STRATEGIES to Job  
seekers

Opportunities  
Created

Challenges in  
supply chain  
globally

Opportunities  
from the different  
approaches of  
Supply chains.

STUNITED

**Mwesigye Pascal**

**Distribution Network manager - Stunited**

**(Over 25 Yrs of Experience in Logistics & Supply Chain Management)**